



Makoto Terazaki

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Makoto Terazaki advises general corporate legal matters for various fields. He represented national government, local governments, private companies, or banks in many PPP/PFI projects including domestic and overseas infrastructure development and management (concession) projects. Mr. Terazaki specializes in financial transaction, in particular, project finance. In addition, taking advantage of his experience in dispatching to the Ministry of Land, Infrastructure, Transport and Tourism, Mr. Terazaki has extensive experience in transporting projects including those related to airports and aviation, and construction projects including those related to building and water supply business. Mr. Terazaki also advises corporate matters such as domestic and foreign M&A and general corporate legal affairs. Recently, he has dealt extensively with economic security and international trade, including investment regulations and public procurement matters, and also handled projects related to regional revitalization, with his experience in representing for and negotiating with national and public entities.

Practice Areas

Finance and Financial Institutions	PPP/PFI/Concession	Project Finance	Banking	Structured Finance
Corporate	Corporate and Commercial Transactions	Corporate Governance	Support for Start-ups	
M&A	M&A/Business Restructuring	Business Alliances		
Economic Security and International Trade				
Energy and Natural Resources				
Real Estate	Real Estate Transactions	Real Estate Finance		

Topics

Articles
Oct 2023

Local Development through Public-Private Collaboration and Legal Issues - New Today's Significance of "Third Sector" and Legal Considerations-

Articles
Aug 2023

Getting the Deal Through - Air Transport 2024 (Japan Chapter)

Practice Groups

Structured Finance Group

Financial Services & Transactions Group

Corporate Transaction Group

Background

Mar 2004	The University of Tokyo (LL.B.)
Mar 2006	The University of Tokyo School of Law (J.D.)
Dec 2007	The Legal Training and Research Institute of the Supreme Court of Japan
Oct 2008 – Mar 2010	Adjunct Lecturer, The University of Tokyo School of Law
Dec 2011 – Jun 2013	Worked for Civil Aviation Bureau of Ministry of Land, Infrastructure, Transport and Tourism
Jan 2018	Became a partner of Anderson Mori & Tomotsune

Publications

Local Development through Public-Private Collaboration and Legal Issues - New Today's Significance of "Third Sector" and Legal Considerations- Seisaku-Homu Facilitator VOL. 80	Oct 2023
Getting the Deal Through - Air Transport 2024 (Japan Chapter) Getting the Deal Through - Air Transport 2024	Aug 2023
Getting the Deal Through - Construction 2024 (Japan Chapter) Getting the Deal Through - Construction 2024	Jun 2023
The International Comparative Legal Guide to: Public Procurement 2023 (Japan Chapter)	Feb 2023
Acts relating to regional revitalization and role expected of financial institutions Ginko Homu 21, No.801	Jun 2016
Present and future for promotion of PFI Ginko Homu 21, No.775	Aug 2014
Legal Points for corporate restructuring by the Amendment of the Act on Special Measures for Industrial Revitalization Junkan Keiri Joho No.1287	Aug 2014
Guide to lending and taking security in Asia Pacific (Japan Chapter)	May 2014
"Focus on Trends of Practical Finance by Lawyers," in Careful Selection of Comments about Authority of Finance Nihon Kajoshiki Shuppan Kabushikigaisha	Feb 2013
FIDIC Conditions of Contract for Construction Multilateral Development Bank Harmonised Edition (For Building and Engineering Works Designed by the Employer) (FIDIC Red Book MDB)	Aug 2011
Impact on an obligee's right to demand recession of the act of one of two obligors who bear a joint and several obligation in selling its own property, where the other obligor has provided its own property as security for the whole amount of the obligation Minji Kensyu No. 631	Nov 2009

Lectures

- JOI training camp - Project finance / JBIC Key points of finance utilization and basics of PF legal affairs Japan Institute for Overseas Investment	Mar 7, 2023
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Points of attention and legal practices in the changing concession business - process of participating in the concession business and legal points of attention on the business consideration stage and after the start of business -	Japan Planning Institute(JPI)	Aug 21, 2020
Points of attention and practice in the concession businesses - for the persons who are interested in participation in the concession businesses, explaining the minimum requirement that such persons should understand, with introducing specific examples	Nihon Knowledge Center	Oct 11, 2019
Points of attention in the concession businesses, etc. - for the persons who are in charge in the concession businesses, introducing specific examples in airport and water sector business ~ amendment of PFI Act, concession, airport ~	Japan Planning Institute(JPI)	Feb 26, 2019
Material points for drafting and reviewing contracts in order to detect and prevent troubles due to "clause inadequacy"	Business Research Institute	Jan 11, 2018
How to find and deal with legal risk in preparing contracts	Business Research Institute	Oct 12, 2016
Fundamental perspective and legal issues for studying airport concessions	Seminar Info	Feb 19, 2016

Achievements

Apr 20, 2023	The Best Lawyers in Japan™ 2024
May 19, 2016	Finance Asia - Japan Achievement Awards 2015/16

Professional Admissions

Japan (2007)

Professional and Academic Associations

Dai-ichi Tokyo Bar Association

Languages

Japanese (first language)	English
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