

## Hiroyuki Kanae

Partner TEL: 81-3-6775-1011

Tokyo Office FAX: 81-3-6775-2011

Hiroyuki Kanae focuses on corporate law, including mergers and acquisitions (domestic and international), corporate reorganizations, joint ventures, labor and employment law (including dispute settlements), corporate governance, IP license agreements, and real estate transactions. He also advises on commercial litigation matters, including domestic and cross-border litigations involving major Japanese and foreign companies.

He represents major Japanese manufacturing companies, foreign financial institutions and high tech companies, as well as private equity funds.

He has been advising on the global development projects mainly for the major Japanese companies investing in North America, Europe and Asia pacific regions and has more than 30 year experiences in the cross-border M&A. In recent years, he has completed M&As and joint ventures not only in Europe and the North America but also in Asian and pacific rim developing countries by collaborating with rich overseas networks in the areas of semi-conductor, high tech, nano-tech, aviation and space, pharmaceutical, medical equipment and software industries.

Through experience of a member of the audit and supervisory board of a major logistic company that has been seeking the global strategy, he advises on the real need of management strategy foreseeing the post-merger integration.

## **Practice Areas**

Corporate

M&A

Corporate and Commercial Transactions Corporate Governance

Establishing a Business Presence in

Shareholder Activism

Corporate Disputes

M&A/Business Restructuring Business Alliances Cross-border M&A

Japan

Labor and Employment Labor and Employment

> Disputes Harassment

Labor and Employment Issues Associated with Corporate

Restructuring

Working Conditions including Salary, Retirement Allowance, and

Pension

Safety and Well-being of Employees including Mental Health

Issues

Executive (Board Members and Auditors)

Issues

Drafting and Review of Work Rules and Employment

Contracts Immigration-related Services

Labor and Employment Law

Compliance

Real Estate Real Estate Real Estate Real Estate Dispute

> Transactions Investment Resolution

Dispute Resolution General Commercial Litigation International Litigation and Cross-Border Disputes

Labor and Employment

Disputes **Product Liability Disputes** 

Financial and Securities Dispute Resolution Companies Act related Disputes

International Arbitration

International Practice Mainland China Indonesia Taiwan Hong Kong Korea India Singapore

> Thailand Vietnam Malaysia Philippines Other ASEAN countries **United States**

Middle East

EU

**Government Investigations and Crisis** 

Management

Government investigations Global compliance

# **Topics**

Articles Sony Insurance USD 150M Fraud Case: Successful International Cooperation to Seize Embezzled Funds

Jul 2023 Converted to Bitcoin

Articles Commercial Dispute Resolution - Essential Intelligence: Fraud, Asset Tracing & Recovery (Japan Chapter)

Apr 2023

Achievements

Apr 20, 2023

The Best Lawyers in Japan  $^{\scriptscriptstyle{\text{TM}}}$  2024

### **Practice Groups**

Corporate Transaction Group Dispute Resolution Group Labor Law Group

Asia and Emerging Countries Practice Group Data Privacy & Digital Group Life Sciences and Health Care Practice Group

# Background

Mar 1976 Waseda University (LL.B.)

Jun 1987 University of Illinois Urbana-Champaign College of Law

(M.C.L.)

Sep 1987 Coudert Brothers (New York Office)

### **Publications**

Sony Insurance USD 150M Fraud Case: Successful International Cooperation to Seize Embezzled Funds Converted to Bitcoin	Jul 2023
FraudNet Global Annual Report 2023 "FRAUD AND ASSET RECOVERY IN AN UNSTABLE WORLD"	
Commercial Dispute Resolution - Essential Intelligence: Fraud, Asset Tracing & Recovery (Japan Chapter) Commercial Dispute	Apr 2023
Resolution - Essential Intelligence: Fraud, Asset Tracing & Recovery 2023	
International Fraud & Asset Tracing 2022 - Japan Law and Practice Chambers Global Practice Guides	May 2022
Commercial Dispute Resolution - Essential Intelligence: Fraud, Asset Tracing & Recovery (Japan Chapter) Commercial Dispute	Apr 2022
Resolution - Essential Intelligence: Fraud, Asset Tracing & Recovery 2022	
Recent Developments in Pursuing Claims Against Organized Crime Group Representatives in Japan ICC FraudNet Global Annual	Feb 2022
Report 2022	
International Fraud & Asset Tracing 2021 Chambers Global Practice Guides	May 2021
Commercial Dispute Resolution - Essential Intelligence: Fraud, Asset Tracing & Recovery (Japan Chapter) Commercial Dispute	Mar 2021
Resolution	
Case Study of the Coincheck Cryptocurrency Hack: A Major Japanese CryptocurrencyExchange Lost "NEM" worth USD \$530 million	Jan 2021
due to Cyber-Attack ICC FraudNet GLOBAL REPORT 2021	
Commercial Dispute Resolution - Essential Intelligence: Fraud, Asset Tracing & Recovery (Japan Chapter) Commercial Dispute	Mar 2020
Resolution	
Crowdfunding changes the Japanese investment style - Grassroot fundraising "M&A Information Platform" published by	Nov 2017
INCGROW	
Challenge of Seven-I holdings Co., Ltd in USA - A unique case where a Japanese business acquired its licenser / parent co. "M&A	May 2017
Information Platform" published by INCGROW	
Overseas development and localization of Sushi business through franchise "M&A Information Platform" published by INCGROW	Feb 2017
Basic Understanding of Practical M&A Shoji Homu Co., Ltd.	May 2015
Essential Points of Japan M&A Practice Shoji Homu	May 2015
Corporate governance method which promotes the enterprise management - Enhancement of Auditors's role THE LAWYERS	Feb 2015
Update of US Business Law- Employment and Labor Issues THE LAWYERS	Apr 2013
Practical Guide of Labor Law for Managers	Feb 2013
Principles, Practice and Forms of New Insolvency Law (Foreign Bankruptcy) 2nd Edition Minjihokenkyukai Co,. ltd.	Sep 2008

## Lectures

Case Study: Coincheck Cryptocurrency Hack ICC FraudNet

Mar 18, 2021

Dynamics and key points of Cross-border M&A Financial Management Forums, Inc. Mar 1, 2018

Dynamics and key points of Cross-border M&A Financial Management Forums, Inc. Mar 2, 2017

International Sanctions Compliance Seminar Anderson Mori & Tomotsune, Hughes Hubbard & Reed LLP, Slaughter and May

Apr 19, 2016

### **Achievements**

Apr 20, 2023 The Best Lawyers in Japan™ 2024

 Apr 14, 2022
 Best Lawyers 2023

 Apr 15, 2021
 Best Lawyers 2022

 Apr 9, 2020
 Best Lawyers 2021

 Apr 4, 2019
 Best Lawyers 2020

#### **Professional Admissions**

Japan (1979)

New York (1988)

#### **Professional and Academic Associations**

Daini Tokyo Bar Association

### Languages

Japanese (first

language) English