

# ETSUKO HARA

Partner

Tokyo

## LEGAL AWARDS

Chambers Asia-Pacific 2024

The Best Lawyers in Japan™ · Best Lawyers: Ones to Watch in Japan™  
(2025 Edition)

Who's Who Legal: Thought Leaders - Competition 2024  
Who's Who Legal: Thought Leaders - Competition 2024

Who's Who Legal: Franchising 2023 - Top Practitioners



## Key Practice Areas

Competition/Antitrust

Corporate and Commercial Transactions

International Practice

International Trade

Government Investigations and Crisis Management

TEL:81-3-6775-1088 / FAX:81-3-6775-2088

Etsuko Hara is a partner at Anderson Mori & Tomotsune with broad experience in the area of antitrust, including international cartel cases, multi-jurisdictional merger filings as well as distribution arrangements, franchising, and strategic alliances. She handles various inbound and outbound cross border transactions, especially in the form of direct investment, joint ventures, and distribution, license and franchise agreements.

## SERVICES

### Practice Areas

#### / Competition/Antitrust

International Cartels and Leniency

Merger Control

Dominance and other Unilateral Conduct

Interplay of IP and Competition Law

Distribution and Other Competition Law Matters

Competition-Related Litigation

Competition Compliance

Competition law aspects of Business Alliances

Cross-border competition law

Competition-Related Litigation

#### / Corporate

Corporate and Commercial Transactions

Establishing a Business Presence in Japan

Support for Start-ups

/ M&A

Joint Ventures

/ Dispute Resolution

Franchise Disputes

International Litigation and Cross-Border Disputes

/ Government Investigations and Crisis Management

Government investigations

Internal investigations and organizing third-party committees

Global compliance

## Industries

Transportation and Logistics

Telecommunication, Media, and Entertainment

Medical, Pharmaceutical, Healthcare, Life Science and Biotechnology

Automotive, Ship and Machinery

Food and Beverage

Brand and Apparel

Consumer Product and Retail

Government and Public Sector

Digital

Chemical

Trading

Education and HR

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Leaders - Competition 2024

## RELATED INSIGHTS

ARTICLES Featured Articles and Interview Contents

Contemporary Issues  
in the Field of Commerce and...

2024.12.12

SEMINARS    Seminars

Current Hot Issues on U.S. and  
EU Antitrust Developments

2024.11.14

“Practical Implications of the  
Global Trends in Competition...

2024.08.02

The Practical Approach to  
“Uncertainties” in M&A due to...

2024.07.26

PUBLICATIONS    Publications

Introduction to Japanese  
Business Law & Practice (Sixth...

2024.09.01    Books

Doing Business In... 2024 - Law  
& Practice

2024.08.19    Articles

Doing Business In... 2023 - Law  
& Practice

2023.07.18    Articles

/ CAREER

|                     |  |
|---------------------|--|
| 1998                | The University of Tokyo (LL.B.)  |
| Oct 2001            | The Legal Training and Research Institute of the Supreme Court of Japan/Admitted as a lawyer in Japan(Daini Tokyo Bar Association)/Joined our office |
| May 2006            | graduate study, Columbia University School of Law (LL.M)   |
| Sep 2006 - Mar 2007 | Associated with Allen & Overy, Brussels, Belgium   |
| Apr 2007            | Returned to our office   |
| Apr 2007            | Admitted as a lawyer in New York   |
| Jan 2011            | Became a partner of our firm   |
| Apr 2012 - Mar 2016 | Acted as a member of the Japanese law translation council  |
| Apr 2013 - Sep 2018 | Worked as an adjunct professor of Hitotsubashi University (School of law)  |
| Apr 2019 - Mar 2022 | Worked as an associate professor, The University of Tokyo Graduate Schools for Law and Politics  |

|            |  |
|------------|--|
| Mar 2020   | Lectured at Columbia University School of Law, as a Tokyo University Visiting Professor of Law |
| Mar 2021   | Lectured at Columbia University School of Law  |
| Apr 2022   | Lectured at Columbia University School of Law  |
| Apr 2022 - | Work as an adjunct professor, The University of Tokyo Graduate Schools for Law and Politics    |
| Apr 2023 - | Work as an adjunct professor, The University of Tokyo, Faculty of Law                          |
| Jul 2024 - | Member of the Study Group on Business Transactions of the Japan Fair Trade Commission          |

QUALIFICATIONS

PROFESSIONAL AND  
ACADEMIC  
ASSOCIATION

LANGUAGES

|                 |                             |                           |
|-----------------|-----------------------------|---------------------------|
| Japan (2001)    | Daini Tokyo Bar Association | Japanese (first language) |
| New York (2007) |                             | English                   |