



## Yoshihiro Kai

Partner

TEL: 81-3-6775-1221

Tokyo Office

FAX: 81-3-6775-2221

Yoshihiro Kai is a partner with rich experience in the areas of crisis management and corporate compliance and has conducted many internal investigations for companies in white-collar crimes. Mr. Kai worked as a public prosecutor for 17 years and conducted criminal investigations and trials in various criminal cases including white-collar crimes. He was seconded to government ministries such as the Criminal Affairs Bureau of the Ministry of Justice, the Financial Services Agency and the Cabinet Legislative Bureau, and had experience in enacting legislation and taking administrative actions.

### Practice Areas

Government Investigations and Crisis  
Management

Internal investigations and organizing third-party  
committees

Accounting  
fraud

Corporate criminal

defense

Anti-bribery regulations

Information leakage

Quality control, product liability and product

fraud

Anti-social forces

Competition/Antitrust

Government investigations

Global compliance

Media control and public relations

### Topics

Articles

Feb 2024

Lexology Panoramic - Anti-Bribery & Corruption 2024 (Japan Chapter)

Achievements

Oct 4, 2023

Who's Who Legal: Japan 2023

Articles

Jun 2023

Getting the Deal Through - Anti-Money Laundering 2023 (Japan Chapter)

### Practice Groups

## Background

Mar 1989	The University of Tokyo (LL.B.)
Apr 1990 - Mar 1992	The Legal Training and Research Institute of the Supreme Court of Japan
Apr 1992 - Mar 1993	Tokyo District Public Prosecutors Office
Apr 1993 - Mar 1994	Trial Division, Fukuoka District Public Prosecutors Office
Apr - Jun 1994	International Affairs Division, Criminal Affairs Bureau, Ministry of Justice
Jul 1994 - Jun 1996	Southern Methodist University Dedman School of Law (LL.M.)
Jul 1996 - Mar 1997	Criminal Investigation Department, Nagoya District Public Prosecutors Office
Apr 1997 - Mar 1998	Special Investigation Department, Nagoya District Public Prosecutors Office
Apr - Jun 1998	Criminal Investigation Department, Tokyo District Public Prosecutors Office
Jul 1998 - Aug 1999	Public Security Division, Criminal Affairs Bureau, Ministry of Justice
Sep 1999 - Jun 2001	General Coordination Division, Financial Services Agency
Jul - Nov 2001	Criminal Investigation Department, Tokyo District Public Prosecutors Office
Dec 2001 - Mar 2005	Saga Public Prosecutors Office
Apr 2005 - Jul 2007	Research and Training Institute, Ministry of Justice
Jul 2007 - Aug 2009	Cabinet Legislative Bureau

## Publications

Lexology Panoramic - Anti-Bribery & Corruption 2024 (Japan Chapter)		Feb 2024
Getting the Deal Through - Anti-Money Laundering 2023 (Japan Chapter)	Getting the Deal Through - Anti-Money Laundering 2023	Jun 2023
Getting the Deal Through - Anti-Bribery & Corruption 2023 (Japan Chapter)		Feb 2023
Getting the Deal Through - Anti-Money Laundering 2022(Japan Chapter)	Getting the Deal Through - Anti-Money Laundering 2022	May 2022
Getting the Deal Through - Anti-Corruption Regulation 2022 (Japan Chapter)		Feb 2022
Getting the Deal Through - Anti-Money Laundering 2021 (Japan Chapter)	Getting the Deal Through - Anti-Money Laundering 2021	Jul 2021
Getting the Deal Through - Anti-Corruption Regulation 2021 (Japan Chapter)		Mar 2021
Getting the Deal Through - Anti-Money Laundering 2020 (Japan Chapter)		Jun 2020
Getting the Deal Through - Anti-Corruption Regulation 2020 (Japan Chapter)		Feb 2020
Government Investigations 2020 (Japan Chapter)	Lexology Getting The Deal Through	Sep 2019
Getting the Deal Through - Government Investigations 2019 (Japan Chapter)		Sep 2018
Getting the Deal Through - Anti-Money Laundering 2018 (Japan Chapter)		May 2018
Getting the Deal Through - Anti-Corruption Regulation 2018 (Japan Chapter)		Mar 2018
Getting the Deal Through - Government Investigations 2018 (Japan Chapter)		Sep 2017
Getting the Deal Through: Anti-Money Laundering 2017 (Japan Chapter)		May 2017
Getting the Deal Through – Anti-Corruption Regulation 2017 (Japan Chapter)		Apr 2017
Getting the Deal Through - Anti-Money Laundering 2016 (Japan Chapter)		Aug 2016
Getting the Deal Through – Anti-Corruption Regulation 2016 (Japan Chapter)		Apr 2016
Anti-Corruption Law Enforcement in Japan	Anti-Corruption Committee News (Newsletter of the IBA Legal Practice Division)	Sep 2015
Getting the Deal Through - Anti-Money Laundering 2015 (Japan Chapter)		Jun 2015
Getting the Deal Through – Anti-Corruption Regulation 2015 (Japan Chapter)		Apr 2015
United States v. Marubeni Corp., No.12-cr-22 (S.D.Tex. Jan. 17, 2012): A Case in which the Foreign Corrupt Practices Act was Applied to a Japanese Company	American Law 2013 No.3	Jul 2014
Getting the Deal Through - Anti-Money Laundering 2014 (Japan Chapter)		Jun 2014
Extraterritorial Application of Foreign Laws: A Primer for Japanese Companies	Kinzai	Nov 2013
Getting the Deal Through - Anti-Money Laundering 2013 (Japan Chapter)	Getting the Deal Through - Anti-Money Laundering 2013	May 2013
The Foreign Corrupt Practices Act of 1977 - The US DOJ and SEC Released the FCPA Guidance -	The Lawyers (January 2013)	Jan 2013

Enforcing the Anti-Corruption Laws	International Law Office	Dec 2012
Examining the Committee for the Inquest of Prosecution	International Law Office	Oct 2012
Applicable Situation of the Foreign Corrupt Practices Act of 1977 - Aggressive Prosecution against Foreign Business Will Continue - The Lawyers (July 2012)		Jul 2012
Radical Reform of White Collar Crime Investigation	International Law Office	Mar 2012
How to Handle Violations of the Financial Instruments and Exchange Act - with Focus on False Disclosure and Insider Trading Shoji Homu		Oct 2011
Former Prosecutors Active in the Legal Business Field	The Lawyers (October 2011)	Oct 2011
Unfair Competition Prevention Act and Recent Law Enforcement Situations	NBL No. 956	Jul 2011
US Foreign Corrupt Practices Act (FCPA) and Recent Law Enforcement Situations	NBL No. 955	Jun 2011
Outline for Handling Criminal Proceeding	Junkan Shoji Houmu No.1930	Apr 2011
New Whistle - Blowing Risks that Companies Faces and the Coping Strategies	The Lawyers (January 2011)	Jan 2011
《In-House Crime》 Action Against Frequent Possible Future In-House Crime	The Lawyers (April 2010)	Apr 2010
Criminal Investigation Practice: White Collar Crime	Tokyo Horei Publishing	Nov 2007

## Lectures

Corruption Challenges for Foreign Investors on M&A Transactions	IBA (International Bar Association)	Apr 24, 2013
Risk Management by Manufacturers - Lessons from Actual Cases	Anderson Mori & Tomotsune	Apr 8, 10, 13, 2013
How to Handle Corporate Scandals - With Focus on False Disclosure regarding Securities Report and Insider Trading	FN Holding	Mar 9, 2012
Current Situation of Foreign Anti-Bribery Laws in Japan	Financial Management Forums	Oct 6, 2011
Current Situation of Foreign Anti-Bribery Laws and Noteworthy Points for Overseas Developments	FN Holding	Sep 22, 2011
Appropriate Coping Strategies for Corporate Scandals - Effective In-House Research Techniques	Financial Management Forums	Oct 8, 2010
Coping Strategies for Corporate Scandals -The Right Approach	Nikkei CNBC	Sep 15, 2010
Case Commentaries and Appropriate Coping Strategies for Recent Corporate Scandals	FN Holding	Jun 7, 2010
Appropriate Coping Strategies for Corporate Scandals - Dealing with Inspection of Intendence and Investigating Authorities Financial Management Forums		Mar 23, 2010

## Achievements

Oct 4, 2023	Who's Who Legal: Japan 2023
Apr 20, 2023	The Best Lawyers in Japan™ 2024
Sep 22, 2022	Who's Who Legal: Japan 2022
Oct 9, 2021	Who's Who Legal: Japan 2021
Sep 1, 2020	Who's Who Legal: Japan 2020
Nov 29, 2019	Who's Who Legal: Japan 2019
Nov 7, 2018	Who's Who Legal: Japan 2018
Nov 2, 2017	Who's Who Legal: Japan 2017
Nov 2, 2016	Who's Who Legal: Japan 2016

## Professional Admissions

Japan (1992)

## Professional and Academic Associations

Daini Tokyo Bar Association

Languages

Japanese (first  
language)

English